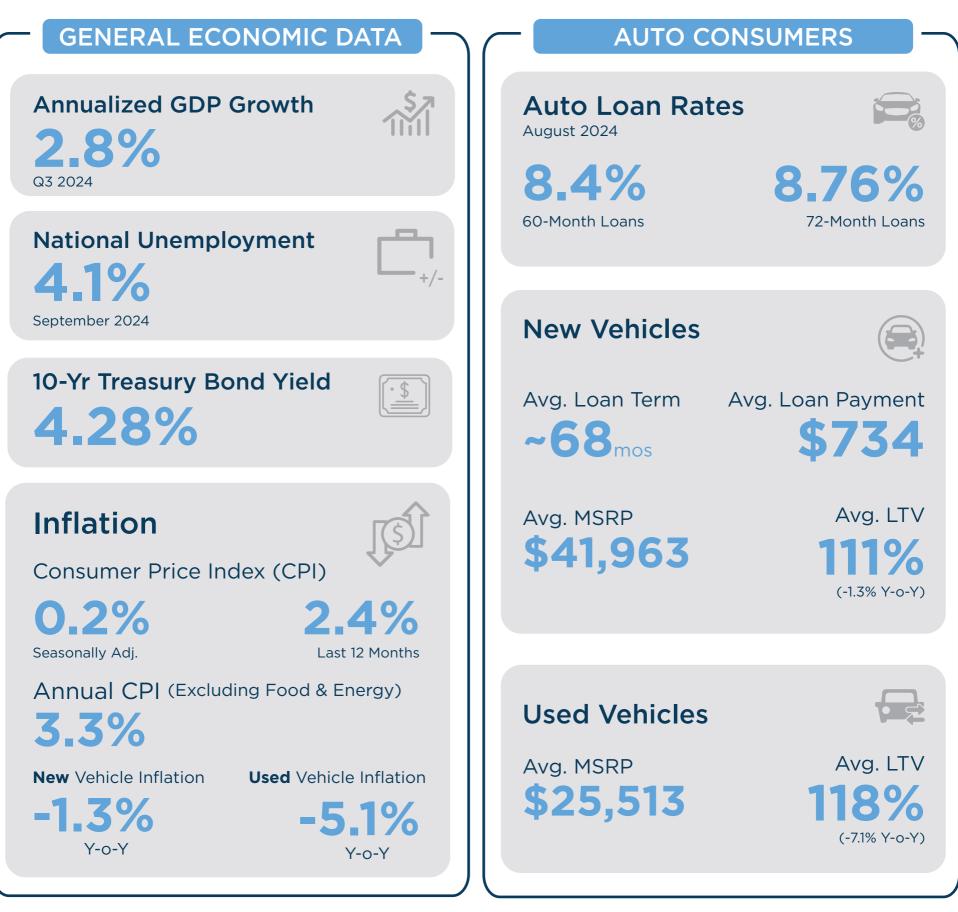


## **AUTO DEALER INDUSTRY SCORECARD**



All data presented below reflects the most recent information available as of this scorecard's publication, with data current as of October 2024 unless otherwise specified.



**AUTO DEALERS** 

SAAR September 2024



X

August 2024



**Inventory Availability** 

3.34% M-o-M

Days Supply

September 2024

0.53% Y-o-Y

## **Blue Sky Multiples**

LTM Q2 Multiple

Fwd. Multiple

3-Year Average

6.9x 6.6x 5.9x

Median YTD Market Cap **Appreciation for Public Auto Dealers** 

Hybrid/EV (Non-ICE) Market Share 19.3%

September 2024

## -1.1% vs 22.1% for S&P 500

## Haig & Kerrigan Upgrades & Downgrades Q2 2024:

Infiniti, Nissan and Stellantis were downgraded

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Inventory/Sales Ratio

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