

MERCER CAPITAL

Services for Estate Planners

Gift, Estate, and Income Tax Compliance Valuation Services

Mercer Capital has been providing valuations for tax compliance since 1982. Our opinions are well-reasoned and thoroughly documented. Mercer Capital's internal review and quality control processes are designed to generate expedited results that minimize common mistakes in process and analysis, particularly in situations where service and delivery needs are high. Mercer Capital also offers a diversity of services to its clients, including efficient fees for the valuation of partnership and LLC interests, as well as the most comprehensive services for complex entities and business models.

- · Gift and estate tax compliance
- · Valuation of covenants and agreements not to compete
- · Individual and corporate tax compliance
- · Family wealth planning
- Corporate tax planning, such as reorganizations or recapitalizations
- Valuation of interests in family limited partnerships (FLPs) and limited liability companies)

- Valuation of closely held company shares
- Valuation of stock options and other equity-linked instruments
- Intangible asset valuation
- 280G Golden Parachute valuation
- Valuation of preferred stock, trust preferred securities, and other non-equity instruments

Transaction Advisory Services

In addition to our corporate valuation services, Mercer Capital provides investment banking and transaction advisory services to a broad range of public and private companies and financial institutions. We leverage our historical valuation and investment banking experience to help you and your clients navigate the transaction process, providing timely, accurate and favorable results. We have significant experience advising estate planners, wealth managers, boards of directors, management, trustees, and other fiduciaries of middle market public and private companies in a wide range of industries.

- · Transaction Advisory Consulting
- · Dividend Policy for Private Companies
- ESOP Advisory Services
- · Fairness Opinions
- M&A Representation

- Strategy Options for Managing Private Company Wealth
- Leveraged Dividends and Leveraged Share Repurchases
- Buy-Sell Agreement Consulting
- Solvency Opinions

Professionals



Travis W. Harms, CFA, CPA/ABV harmst@mercercapital.com 901-322-9760



Timothy R. Lee, ASA leet@mercercapital.com 901-322-9740



Scott A. Womack, ASA, MAFF womacks@mercercapital.com 615-345-0234



Z. Christopher Mercer, FASA, CFA, ABAR mercerc@mercercapital.com 901-685-2120



Matthew R. Crow, ASA, CFA crowm@mercercapital.com 901-685-2120



Bryce Erickson, ASA, MRICS ericksonb@mercercapital.com 214-468-8411



Nicholas J. Heinz, ASA heinzn@mercercapital.com 901-322-9788



J. David Smith, ASA, CFA smithd@mercercapital.com 832-432-1011



Donald Erickson, ASA ericksond@mercercapital.com 214-468-8404



Atticus L. Frank, CFA, ABV franka@mercercapital.com 941-244-1020