

# Derek P. Smith

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## PROFESSIONAL EXPERIENCE

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Derek Smith is a senior financial analyst with Mercer Capital. He has valuation experience in engagements related to corporate planning and reorganizations, financial reporting, fairness opinions, litigation support, employee stock ownership plans, and estate and gift tax planning and compliance matters.

As a member of Mercer Capital's Family Business Advisory Services Group, Derek provides financial education, valuation, and other strategic financial consulting to multi-generation family businesses. The Family Business Advisory Services Group helps family shareholders, boards, and management teams align their perspectives on the financial realities, needs, and opportunities of the business.

Derek is also a member of the firm's Oil & Gas Industry team. As a part of the Oil & Gas Industry team, he provides content for the *Energy Valuation Insights* blog and quarterly newsletter.

## EMPLOYMENT

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Mercer Capital Management, Inc.

*Senior Financial Analyst, 2024 to present*

*Financial Analyst, 2022 to 2023*

McClure Firm

*Analyst, 2020 to 2022*

Regions Bank

*Financial Relationship Consultant, January – December 2020*

## EDUCATION

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Louisiana State University, Baton Rouge, Louisiana (B.S., Finance, 2018)