Mercer Capital is a national business valuation and financial advisory firm. We are frequently engaged to provide support in family law and divorce disputes. We bring a team of experienced and credentialed experts and over 35 years of experience to the field of valuations, forensic analysis, and litigation support. Assisting our clients through the entire dispute process, we provide initial consultation and analysis, as well as testimony and trial support. We provide services to litigated divorces, as well as collaborative/mediated divorces.

**Valuation Services**
- Valuations of Privately Owned Businesses, Professional Practices, and Sports Teams
- Valuations of Intellectual Property, Tradename, and Other Intangible Assets
- Valuations and Determination of Personal vs. Enterprise Goodwill and Active vs. Passive Appreciation
- Valuations of Stock Options, Restricted Stock, Pensions, Notes, and Other Investment Assets
- Valuations of Compensation Agreements
- Business Damages
- Lost Profits Analysis
- Assist with Depositions and Trial Preparation
- Expert Testimony

**Forensic Services**
- Assistance with Financial Affidavits
- Equitable Distribution Analysis
- Lifestyle Analysis
- Pay and Need Analysis
- Income Determination / Alimony Calculation
- Classification of Assets and Liabilities
- Tracing Services
- Dissipation Analysis
- Business Disruption Analysis
- Damages Analysis
- Lost Profits Analysis
- Assist with Depositions and Trial Preparation
- Expert Testimony

**Advisory Services**
- Expert Witness Testimony
- Serving in Mediation, Arbitration, or as Court-Appointed and/or Mutually Agreed-Upon Experts
- Serving as the Financial Neutral in a Collaborative Divorce
- General Litigation Support
- Assistance with Discovery
- Critique of Opposing Expert Reports
- Impact of Transactions on Valuation
- Economic Research
- Public Securities, Market, and Industry Research
- Assistance with Depositions and Cross-Examination
- Developing Case Strategy
- Preparation of Demonstrative Exhibits
Who We Serve

- Divorcing Spouses
- Attorneys
- Courts, Mediators, and Arbitrators
- Business Owners
- Family Offices
- High-Wealth Individuals
- Others in Need of Neutral, Independent Experts

Our Qualifications

- Deposition and Testimony Experience
- Technical and Industry Expertise
- National Reputations for Independence and Objectivity
- Valuation and Forensic Credentials from the AICPA, the American Society of Appraisers, the CFA Institute, the Royal Institute of Chartered Surveyors, and the National Association of Certified Valuators and Analysts
- Trained in Collaborative Law

Professionals

Z. Christopher Mercer, FASA, CFA, ABAR
mercerc@mercercapital.com
901-685-2120

Scott A. Womack, ASA, MAFF
womacks@mercercapital.com
615-345-0234

Bryce Erickson, ASA, MRICS
ericksonb@mercercapital.com
214-468-8400

Don Erickson, ASA
ericksond@mercercapital.com
214-468-8400

Nicholas J. Heinz, ASA
heinz@mercercapital.com
901-322-9788

Timothy R. Lee, ASA
leet@mercercapital.com
901-322-9740

Matthew R. Crow, ASA, CFA
crowm@mercercapital.com
901-322-9728

Karolina Calhoun, CPA/ABV/CFF
calhounk@mercercapital.com
901-322-9761

www.mercercapital.com