

Litigation Support

Business Valuation & Forensics Services

Mercer Capital is a national business valuation and financial advisory firm. We are frequently engaged to provide support in litigation disputes. We bring a team of experienced and credentialed experts and over 35 years of experience to the field of valuations, forensic analysis, and litigation support. Assisting our clients through the entire dispute process, we provide initial consultation and analysis, as well as expert testimony and trial support. We provide high quality services evaluating and analyzing complex financial situations and communicating conclusions in a clear and concise manner.

Areas of Expertise

- Family Law Litigation
- Business Litigation
- Buy-Sell Disputes
- Partnership Dissolution
- Shareholder Oppression
- Shareholder Disputes
- Estate & Gift Tax Valuations
- Collaborative Law
- Business Damages and Lost Profits
- Securities Litigation
- Breach of Contract
- Business Interruption
- M&A Disputes
- ESOP/ERISA Disputes
- Breach of Fiduciary Duties
- Other Valuation & Financial Forensic Analyses

Valuation Services

- Valuations of Privately Owned Businesses, Professional Practices, and Sports Teams
- Valuations of Intellectual Property, Tradename, and Other Intangible Assets
- Valuations and Determination of Personal vs. Enterprise Goodwill and Active vs. Passive Appreciation
- Valuations of Stock Options, Restricted Stock, Pensions, Notes, and Other Investment Assets
- Valuations of Compensation Agreements
- Business Damages
- Lost Profits Analysis
- Assist with Depositions and Trial Preparation
- Expert Testimony

Forensic Services

- Assistance with Financial Affidavits
- Equitable Distribution Analysis
- Lifestyle Analysis
- Pay and Need Analysis
- Income Determination / Alimony Calculation
- Classification of Assets and Liabilities
- Tracing Services
- Dissipation Analysis
- Business Disruption Analysis
- Damages Analysis
- Lost Profits Analysis
- Assist with Depositions and Trial Preparation
- Expert Testimony

Who We Serve

- Businesses – Private & Public
- Divorcing Spouses
- Attorneys
- Courts, Mediators, and Arbitrators
- Business Owners
- Family Offices
- High-Wealth Individuals
- Others in Need of Neutral, Independent Experts

Our Qualifications

- Deposition and Testimony Experience
- Technical and Industry Expertise
- National Reputations for Independence and Objectivity
- Valuation and Forensic Credentials from the AICPA, the American Society of Appraisers, the CFA Institute, the Royal Institute of Chartered Surveyors, and the National Association of Certified Valuators and Analysts
- Trained in Collaborative Law

Professionals



Z. Christopher Mercer, FASA, CFA, ABAR

mercerc@mercercapital.com

901-685-2120



Don Erickson, ASA

ericksond@mercercapital.com

214-468-8400



Scott A. Womack, ASA, MAFF

womacks@mercercapital.com

615-345-0234



Bryce Erickson, ASA, MRICS

ericksonb@mercercapital.com

214-468-8400



Nicholas J. Heinz, ASA

heinzn@mercercapital.com

901-685-2120



Timothy R. Lee, ASA

leet@mercercapital.com

901-685-2120



Karolina Calhoun, CPA/ABV/CFF

calhounk@mercercapital.com

901-685-2120



David W. R. Harkins, CFA

harkinsd@mercercapital.com

615-345-0272