MERCER CAPITAL

Corporate Restructuring and Bankruptcy Services

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Mercer Capital

Mercer Capital is one of the largest independent business valuation and financial advisory firms in the nation. Since 1982, we have provided thousands of valuation opinions for corporations of all sizes in a wide variety of industries.

Mercer Capital performs work for clients throughout the United States from our four office locations: Memphis, Dallas, Nashville, and Houston.

Mercer Capital's professionals have wide industry experience and expertise – we regularly cover over 20 industry sectors and have project experience in countless industry niches.

Many of Mercer Capital's senior professionals are thought-leaders in the profession, often writing and speaking on valuation and finance-related topics.

Each of Mercer Capital's senior professionals hold one or more professional designations, including from the American Society of Appraisers, the American Institute of Certified Public Accountants, and the CFA Institute.

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Corporate Restructuring & Bankruptcy Services

Mercer Capital's comprehensive suite of valuation and corporate advisory services for companies in the midst of restructuring and/or bankruptcy include the following:

- Pre-Bankruptcy Planning
- Reorganization Plan Assessment
- Distressed M&A Advisory
- Distressed M&A Fairness Opinions
- Collateral Interest Valuation
- Solvency Analysis
- Expert Witness Testimony
- Fresh Start Accounting

Corporate Restructuring & Bankruptcy Services

Restructuring businesses need to satisfy various regulatory and reporting requirements, including reorganization plans and fresh-start accounting. Financial projections and valuation/solvency opinions are integral components of bankruptcy reorganization plans.

Various stakeholders may file and pursue competing reorganization plans, which may entail difficult negotiations amongst the various parties. Mercer Capital leverages its valuation, corporate finance and expert witness experience to help clients navigate these critical elements of the restructuring and bankruptcy process.

Our independent valuation, fairness and solvency opinions have been reviewed and accepted by major agencies of the federal government charged with regulating business transactions, as well as the largest accounting and law firms in the nation in connection with engagements involving our clients.

Our professionals have been designated as expert witnesses in federal and state courts and before various regulatory bodies.

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Corporate Restructuring & Bankruptcy Services

We help both financially distressed companies and creditors achieve in and out-of-court solutions

While all restructuring and bankruptcy processes are unique and may include multiple aspects of financial and/or valuation analysis, an overview of Mercer Capital's services are outlined below:

- We advise clients (both debtors and creditors) through pre-bankruptcy planning – analyzing the financial decisions related to bankruptcy and/or out-of-court workout settlements
- We offer best interest / liquidation analysis to assist in negotiations regarding the value of collateral
- We help distressed companies create viable plans of reorganization that are likely to be accepted by creditors
- We provide distressed M&A advisory and fairness opinions
- We provide valuation and solvency analyses to support the viability of a plan of reorganization and assist creditors in assessing such plans
- We provide expert witness testimony in bankruptcy proceedings
- We provide intangible asset valuation for fresh start accounting

Mercer Capital has performed in-depth financial analyses for clients pursuing bankruptcy reorganization in order to explore strategic alternatives and inform negotiations with various stakeholders. We have considerable experience in providing clients with reliable, relevant and reasonable valuations of businesses and intangible assets, including within the context of financial statements reporting requirements. Contact us today.

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