



The *Transaction News Advisor*, published monthly, covers selected M&A, private equity, and credit and capital market transactions of note.

Transaction News Advisor

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Fairness Opinions: Evaluating a Buyer's Shares from the Seller's Perspective

Mercer Capital

In this article, we discuss the importance of fairness opinions when the primary form of consideration consists of the buyer's shares.

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The New Rules of Debt are Totally Cutthroat

Bloomberg (Subscription Required)

Bloomberg offers an excellent insight into “creditor-on-creditor” violence whereby liability management exercises (LME) that reshuffle creditor positions have become a significant credit risk in the leverage loan market.

[>> Click here to read the full article](#)



Debt Portability Provides a Lifeline for M&A

White & Case

Law firm White & Case has an interesting post on how “portability” features in credit docs can facilitate M&A.

[>> Click here to read the full article](#)



PE Sponsors Request “Portability” Amid M&A Slump, and Private Credit Delivers

Pitchbook

Private credit providers are offering “portability,” allowing loans to transfer with a business during a sale. This feature, gaining traction in private credit markets, helps private equity firms in M&A deals by easing ownership transitions. Though subject to rules and leverage tests, it’s a competitive edge for lenders in today’s tighter market conditions. Pitchbook offers its take on this issue.

[>> Click here to read the full article](#)



Proxy Season Review 2024

Glass Lewis

Corporate governance advisory firm Glass Lewis provides an overview of their take on a review of 2024 proxy statements.

[>> Click here to read the review](#)



What Happens When ESOPs Meet Continuation Funds

Secondaries Investor

The treatment of co-investments in continuation vehicles could provide guidance on how things may play out when PE-backed portfolio companies with a broad-based employee stock ownership plan are rolled into a CV.

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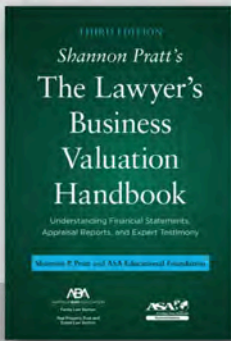
Quality of Earnings Analysis

What Buyers and Sellers Need to Know About Quality of Earnings Reports

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Market Snapshot

	10/11/24	7/11/24	10/11/23	Qtr Δ	Y/Y Δ
SOFR	4.81%	5.34%	5.31%	-53 bps	-50 bps
2-Year UST	3.98%	4.71%	5.09%	-73 bps	-111 bps
10-Year UST	4.06%	4.39%	4.75%	-33 bps	-69 bps
BB Corp Bond Yield	5.79%	6.11%	7.63%	-32 bps	-184 bps
B Corp Bond Yield	6.89%	7.18%	9.15%	-29 bps	-226 bps
CCC and Lower Corp Bond Yield	11.80%	13.74%	14.38%	-194 bps	-258 bps
S&P 500	5815	5585	4377	4.1%	32.9%
NASDAQ	18343	18283	13660	0.3%	34.3%
Russell 2000	2234	2125	1773	5.1%	26.0%
<i>Rolling Four Quarters</i>	<i>2Q24</i>	<i>1Q24</i>	<i>2Q23</i>		
\$10-\$25M PE Deals	6.3x	6.0x	6.5x	0.3x	-0.2x
\$25-\$50M PE Deals	6.5x	6.6x	7.3x	-0.1x	-0.8x
\$50-\$100M PE Deals	8.3x	8.0x	8.1x	0.3x	0.2x
\$100-\$250M PE Deals	9.0x	9.3x	9.1x	-0.3x	-0.1x
\$250-\$500M PE Deals	10.2x	9.6x	11.2x	0.6x	-1.0x
Number of Transactions	317	294	313	23	4
<i>Quarter Only</i>					
Median Multiple-All Deals	7.4x	6.9x	6.8x	0.5x	0.6x
Number of Transactions	72	72	89	0	-17

Source: St. Louis Federal Reserve (FRED), S&P Global Market Intelligence, GF Data® (an ACG Company)

Mercer Capital's Recent Transactions

innovations
FINANCIAL CREDIT UNION
Panama City, FL

has acquired

FIRST NATIONAL BANK
NORTHWEST FLORIDA
Panama City, FL

Mercer Capital provided valuation and advisory services to Innovations

— August 2024 —

U.S. Based Manufacturer of Flow Control and Process Equipment

Mercer Capital rendered a solvency opinion for the manufacturer related to payment of a \$200 million dividend following the sale of a business unit

— June 2024 —

ASPIRANT
Louisville, KY

has partnered with

point·c
Chicago, IL

Mercer Capital served as financial advisor to Aspirant

— May 2024 —

>> Click here to see more transactions <<

For more information or to discuss your needs in confidence, please contact us.



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About Mercer Capital

About Mercer Capital Mercer Capital provides investment banking, transaction advisory, and restructuring services to a broad range of public and private companies and financial institutions.

We leverage our historical valuation and investment banking experience to help you navigate a critical transaction, providing timely, accurate and reliable results. We have significant experience advising boards of directors, management, trustees, and other fiduciaries of middle-market public and private companies in a wide range of industries.

Transaction Advisory and Restructuring Services include:

- M&A Representation Services
- Fairness Opinions
- ESOP Advisory Services
- Quality of Earnings
- Bankruptcy and Restructuring Advisory
- Solvency Opinions

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