

# Litigation Support

## Business Valuation & Forensics Services

Mercer Capital is a national business valuation and financial advisory firm. We are frequently engaged to provide support in litigation disputes. We bring a team of experienced and credentialed experts and over 35 years of experience to the field of valuations, forensic analysis, and litigation support. Assisting our clients through the entire dispute process, we provide initial consultation and analysis, as well as expert testimony and trial support. We provide high quality services evaluating and analyzing complex financial situations and communicating conclusions in a clear and concise manner.

### Areas of Expertise

- Family Law Litigation
- Business Litigation
- Buy-Sell Disputes
- Partnership Dissolution
- Shareholder Oppression
- Shareholder Disputes
- Estate & Gift Tax Valuations
- Collaborative Law
- Business Damages and Lost Profits
- Securities Litigation
- Breach of Contract
- Business Interruption
- M&A Disputes
- ESOP/ERISA Disputes
- Breach of Fiduciary Duties
- Other Valuation & Financial Forensic Analyses

### Valuation Services

- Valuations of Businesses, Interests in Businesses, Professional Practices, and Sports Teams
- Valuations of Intellectual Property, Tradename, and Other Intangible Assets
- Valuations and Determination of Personal vs. Enterprise Goodwill and Active vs. Passive Appreciation
- Valuations of Stock Options, Restricted Stock, Pensions, Notes, and Other Investment Assets
- Valuations of Compensation Agreements
- Business Damages
- Lost Profits Analysis
- Assistance with Depositions, Mediations, and Trial Preparation
- Expert Testimony

### Forensic Services

- Assistance with Financial Affidavits
- Equitable Distribution Analysis
- Lifestyle Analysis / Pay and Need Analysis
- Income Determination
- Alimony Scenario Analyses
- Classification of Assets and Liabilities
- Tracing Services
- Dissipation Analysis
- Business Disruption Analysis
- Damages Analysis
- Lost Profits Analysis, Lost Wages Analysis
- Assistance with Depositions, Mediations, and Trial Preparation
- Expert Testimony

## Who We Serve

- Businesses – Private & Public
- Divorcing Spouses
- Attorneys
- Courts, Mediators, and Arbitrators
- Business Owners
- Family Offices
- High-Wealth Individuals
- Others in Need of Neutral, Independent Experts

## Our Qualifications

- Deposition and Testimony Experience
- Technical, Subject Matter, and Industry Expertise
- National Reputations for Independence and Objectivity
- Valuation and Forensic Credentials from the AICPA, the American Society of Appraisers, the CFA Institute, the Royal Institute of Chartered Surveyors, and the National Association of Certified Valuators and Analysts
- Trained in Collaborative Law

## Professionals



**Scott A. Womack, ASA, MAFF**  
womacks@mercercapital.com  
615.345.0234



**Karolina Calhoun, CPA, ABV, CFF**  
calhounk@mercercapital.com  
901.322.9761



**Z. Christopher Mercer, FASA, CFA, ABAR**  
mercerc@mercercapital.com  
901.685.2120



**Donald Erickson, ASA**  
ericksond@mercercapital.com  
214.468.8404



**Bryce Erickson, ASA, MRICS**  
ericksonb@mercercapital.com  
214.468.8411



**Matthew R. Crow, ASA, CFA**  
crowm@mercercapital.com  
901.685.2120



**Timothy R. Lee, ASA**  
leet@mercercapital.com  
901.322.9740



**Brooks K. Hamner, CFA, ASA**  
hamnerb@mercercapital.com  
901.685.2120



**David W. R. Harkins, CFA, ABV**  
harkind@mercercapital.com  
615.345.0272



**Zac L. Lange, CPA**  
langez@mercercapital.com  
901.322.9701



**Harrison Holt**  
holth@mercercapital.com  
901.322.9711



**Benjamin L. Lomo, CPA**  
lomob@mercercapital.com  
901.322.9711