

Bank Watch

Midwest

Cain't Be

by Jeff K. Davis, CFA

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I doubt most of you have heard of the rural Southern idiom “cain't be.” The Urban Dictionary — which admittedly can be raw — defines cain't as “a cross between the Standard English contractions ‘can't’ (cannot) and non-standard English contraction ‘ain't’ (am not). This combination of contraction forms a powerful word encompassing ‘cannot,’ ‘am not,’ ‘is not,’ ‘are not,’ and ‘have not.’” “Hell no” is the short version.

Peter Tchir of TF Market Advisors described the early bank releasers' results as a “yawn” on Twitter this weekend. Profitability is good for the large banks, but investors own equities due to growth prospects or a compelling valuation. Much of the sell-side is spinning explaining changes in the current quarter versus prior quarters due to seasonal items: first quarter 2012 entailed 29 days in February, loan growth was pulled forward into fourth quarter 2012, etc. The trend is and has been clear for some time: Revenue growth is close to nil and will turn negative for many smaller banks, while declining credit costs as a net income driver is about over and has been priced into the stocks for a while.

We are now in our fifth year of the Fed's zero interest rate policies (ZIRP) and the sixth since the Fed began cutting rates in 2007. One day the environment will change. Until then, competitive pressures are increasingly weighing on loan yields and are thereby creating a second element of NIM pressure beyond that of reinvesting bond and mortgage cash flows at much lower yields. There will be exceptions that hold the line on pricing (maybe M&T Bank Corp.) and sacrifice volume even though ZIRP promises very low credit costs for some time. Also, some markets such as South Louisiana, Texas, and other areas of the energy- and ag-belts, are poised for very good multi-year loan growth that may entail better-than-average pricing.

What results show from the early releasers — I think — is that the yield story is going to intensify in the second half of 2013 and 2014. As shown in the table, JPMorgan Chase & Co., Wells Fargo & Co. and Commerce Bancshares Inc. all saw year-over-year reductions in loan yields that exceeded the reduction in 30-day LIBOR and the five-year swap rate. Yet, these results do not reflect the increasing story of “high” 2-handle C&I and CRE pricing for quality credits that I am hearing about around the country. So far, low credit costs and still strong — albeit easing — mortgage banking mask the impact of NIM pressure in terms of earnings, but that increasingly will not be the case unless loan growth accelerates. And faster loan growth may require more pricing (and term/structure) concessions. Investors should focus on yields, not the second derivative NIM, in assessing how the revenue and earnings trajectory for a given institution will evolve this year.

Yield/Cost of Funds at Big Banks (%)

	JPMorgan Chase			Wells Fargo & Co.			Commerce Bancshares			M&T Bank Corp.		
	Q1'13	Q1'12	Change (bps)	Q1'13	Q1'12	Change (bps)	Q1'13	Q1'12	Change (bps)	Q1'13	Q1'12	Change (bps)
Commercial & Industrial	n/a	n/a	n/a	3.73	4.18	-45	3.17	3.52	-35	3.66	3.71	-5
Commercial Real Estate	n/a	n/a	n/a	3.84	4.07	-23	4.17	4.57	-40	4.41	4.42	-1
1-4 Residential Mortgage	n/a	n/a	n/a	4.29	4.69	-40	4.08	4.58	-50	4.09	4.60	-51
Total Loans	4.78	5.14	-36	4.49	4.81	-32	4.49	4.95	-46	4.24	4.35	-11
Total Securities (TE)	2.19	2.60	-41	3.70	4.19	-49	2.12	2.56	-44	3.33	3.54	-21
COF - IB Deposits	0.28	0.38	-10	0.21	0.27	-6	0.25	0.32	-7	0.22	0.33	-11
Net Interest Margin (TE)	2.37	2.61	-24	3.48	3.91	-43	3.07	3.45	-38	3.71	3.69	2
30-day LIBOR (Q1 Avg.)	0.24	0.34	-10	<> base for C&I loans								
5-year Swap (Q1 Avg.)	0.97	1.17	-20	<> base for 5-year CRE loans								

n/a = Not Available, TE = Tax Equivalent, COF = Cost of Funds

Sources: Company quarterly reports and the Federal Reserve's H.15 (selected interest rates - daily)

Most investors view banks as early cyclical stocks — i.e., the shares tend to under- and outperform the market before the economy turns given the business model's leverage to change in asset quality. Overlaid is an aspect of an interest rate play whereby some banks are heavily levered to the rate cycle. Focused-commercial lenders, such as Comerica Inc., benefit from rising short rates given a preponderance of loans that price off 30-day LIBOR and are funded with non-interest bearing deposits. Lenders that focus on CRE and multifamily loans, such as New York Community Bancorp Inc., are levered to a steeper curve because much of the asset base is priced off five-year U.S. Treasuries or five-year swap rate.

I think the group is now transitioning to one of a broad trading range as long as credit remains benign. Valuations are cheap enough to protect against a hard sell-off, but valuation is not overly compelling absent a catalyst as was the case in fourth quarter 2011. Investors face the same issue that banks do in terms of yield. That need may lead to notably better performance by banks with stronger dividends. JPMorgan has been a great trade since mid-2012 when "Whale" concerns drove the shares into the mid-\$30s. The March CCAR process culminated with a 27% hike in the quarterly dividend to 38 cents per share.

Where from here? Think Commerce (2.3% yield; \$35-\$40 range) and Trustmark Corp. (3.8%; \$21-\$25), which sailed through the panic and recession compared to peers, but have tended to underperform as the credit recovery gained traction. Trustmark's recent acquisition of Mobile, Ala.-based BancTrust Financial Group Inc. may reinvigorate growth, however.

Periodic market breaks as occurred in third quarter 2011 will create the opportunity to build positions that entail good capital appreciation potential that the lack of revenue and earnings growth precludes. This outlook may pigeonhole most bank stocks as income plays, but income in a ZIRP world will become increasingly valuable. It also may mean that some bank investors will migrate to business development companies (BDCs) and perhaps commercial-focused mortgage REITs. Unlike banks, these entities do not have (stable) deposit funding and access to the Fed's discount window. But they make money and have some investment attributes that advantage them versus traditional banks as ZIRP and Washington's regulatory apparatus wreaks havoc on the bank business model.



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Mercer Capital's Resources for Depository Institutions

The Financial Institutions Group of Mercer Capital works with hundreds of depository institutions annually providing a broad range of specialized resources for the financial services industry.

Webinars Available for Replay

The Outlook for M&A in 2013

Our expectations for bank M&A in 2013, which follows a modest pick-up in activity in 2012 vis-à-vis 2011, are presented. Investors are anxious for M&A to increase given the earnings outlook, but seller expectations and regulatory actions are acting as a governor—at least for the now.

View replay at <http://mer.cr/bnkweb1>

Understanding Deal Considerations

Key issues that we see when banks combine as it relates to valuing and evaluating a combination are reviewed. This is particularly critical when the consideration consists of shares issued by a buyer (or senior merger partner) whose shares are either privately held or are thinly traded.

View replay at <http://mer.cr/bnkweb2>

How to Profit on a Distressed Transaction

Buyers have been leery of acquiring troubled banks in non-assisted deals. With a slowly recovering economy, we take a look at the opportunities and pitfalls or making an acquisition of a “turnaround” bank.

View replay at <http://mer.cr/bnkweb3>

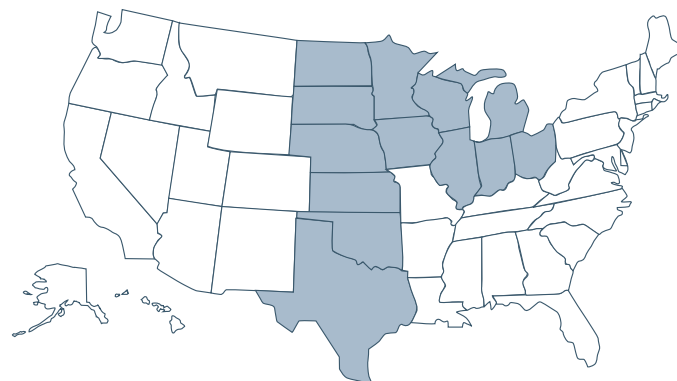
Complimentary Whitepaper



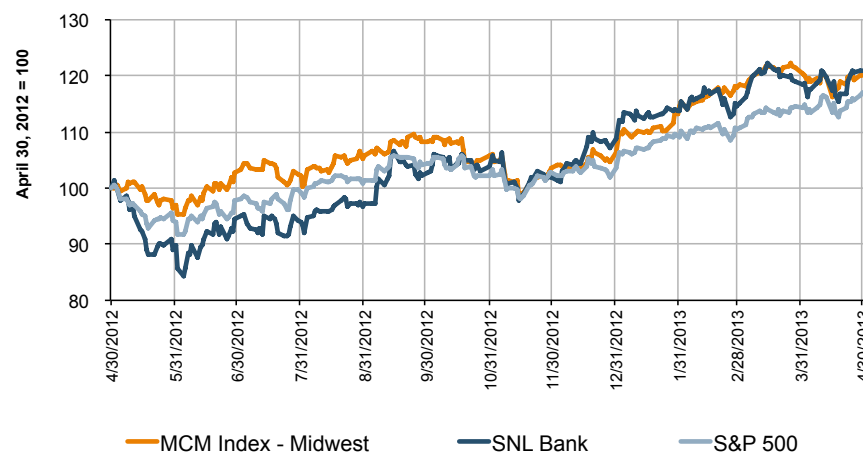
Community Bank Mergers: Creating the Potential for Shared Upside

In this 2013 whitepaper we review financial issues arising when community banks merge or sell to a larger, public institution. It is not intended to answer every question and, in some instances, our intention is to raise questions for directors and managers to evaluate. In a series of follow-up papers and webinars we will address specific topics that merit further scrutiny.

Download whitepaper at <http://mer.cr/community-bank-mergers>



Community Bank Group Index Overview



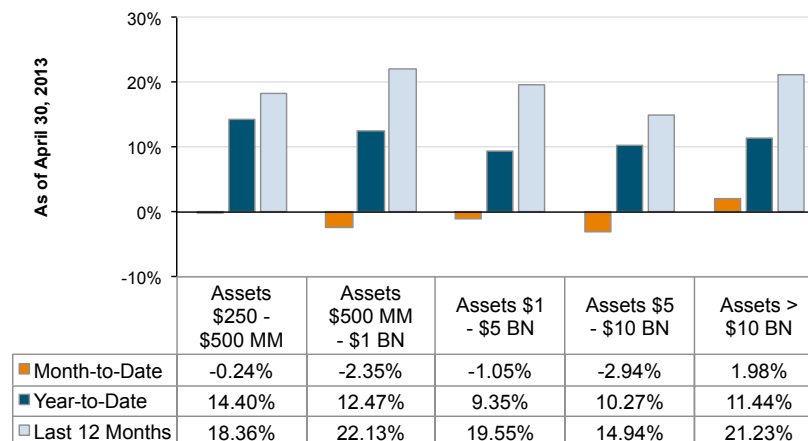
Median Valuation Multiples

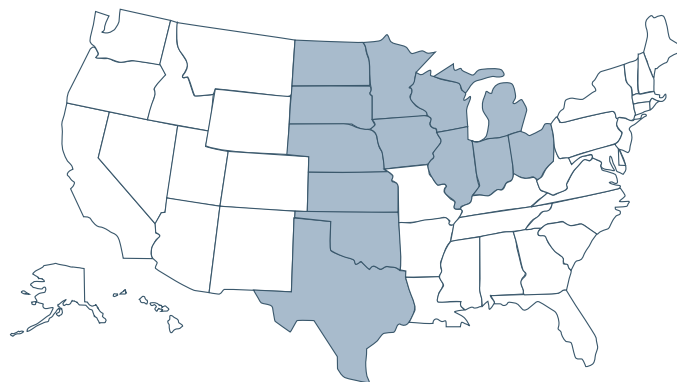
as of April 30, 2013

	Midwest Community Bank Index	National Community Bank Index
Price / LTM EPS	10.83	12.41
Price / 2013 (E) EPS	11.54	12.75
Price / 2014 (E) EPS	11.89	12.39
Price / Book Value	100.32%	103.18%
Price / Tangible Book Value	107.57%	110.77%
Dividend Yield	2.16%	2.75%

Return Stratification of U.S. Banks

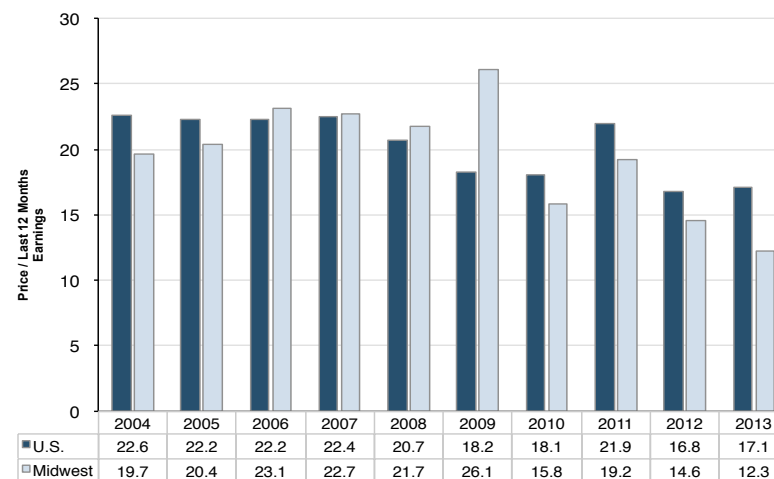
by Asset Size





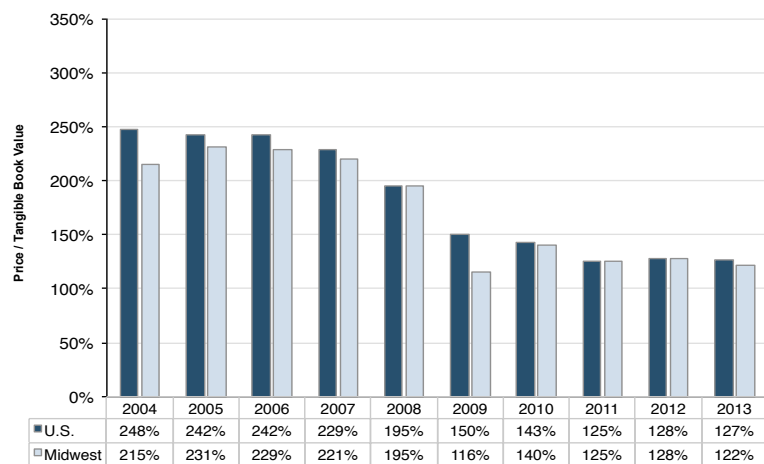
Median Price/Earnings Multiples

Target Banks Assets <\$5BN and LTM ROE >5%



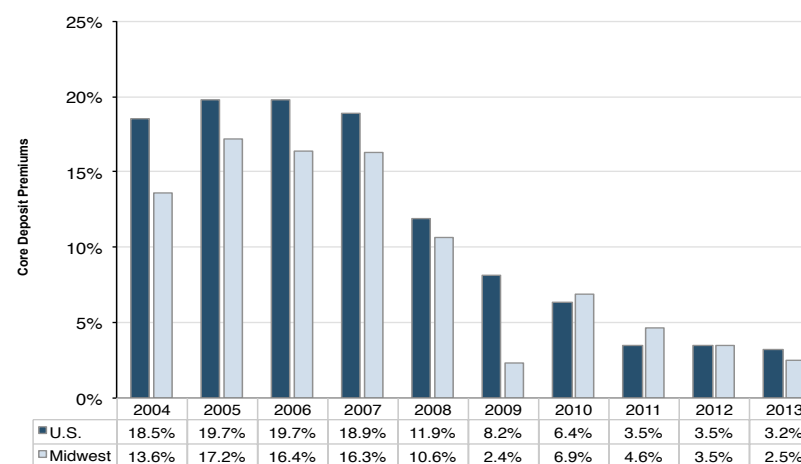
Median Price/Tangible Book Value Multiples

Target Banks Assets <\$5BN and LTM ROE >5%



Median Core Deposit Multiples

Target Banks Assets <\$5BN and LTM ROE >5%



Mercer Capital's Midwest Public Bank Peer Report

May 9, 2013

52 Wk Perf (%)	52 Wk High (\$)	52 Wk Low (\$)	Company Name	Ticker	State	Current Price (\$)	Market Cap (\$M)	LTM (x)	Price / Earnings Core LTM (x)	FY '13 (x)	FY '14 (x)	Price/ BVPS (x)	Price/ Tang. BVPS (x)	Div. Yield (%)	Tangible Equity / Assets (%)	Efficiency Ratio (%)	LTM ROE (%)	LTM ROA (%)	NPA's/ Loans + OREO (%)	NCO's/ Avg. Loans (%)	Loan Loss Reserve/ Loans (%)	Assets (\$M)
2.26	\$23.72	\$18.39	Ames National Corporation	ATLO	IA	\$20.32	\$189	13.28	13.09	NM	NM	1.30	1.36	3.15	11.14	47.44	9.96	1.20	NA	0.03	1.51	\$1,254,530
45.13	\$29.01	\$17.92	Heartland Financial USA, Inc.	HTLF	IA	\$27.13	\$458	9.83	12.02	11.21	11.26	1.39	1.54	1.47	6.09	73.70	12.71	1.07	3.21	0.28	1.30	\$4,900,558
11.96	\$24.25	\$18.76	MidWestOne Financial Group, Inc.	MOFG	IA	\$23.63	\$200	11.82	10.89	11.30	11.45	1.14	1.20	2.12	9.43	58.50	10.08	0.98	1.28	0.13	1.71	\$1,785,645
16.87	\$12.35	\$9.02	West Bancorporation, Inc.	WTBA	IA	\$11.09	\$193	12.05	12.54	12.27	12.62	1.41	1.41	3.61	9.50	52.16	12.07	1.18	1.77	0.21	1.67	\$1,436,722
14.42			Median - Iowa					11.93	12.28	11.30	11.45	1.34	1.39	2.63	9.47	55.33	11.08	1.12	1.77	0.17	1.59	\$1,611,184
0.41	\$5.00	\$4.09	First Busey Corporation	BUSE	IL	\$4.38	\$380	20.86	17.61	16.53	14.84	1.11	1.23	3.65	8.53	68.61	5.12	0.60	NA	0.96	2.32	\$3,648,310
24.45	\$13.60	\$9.42	First Midwest Bancorp, Inc.	FMBI	IL	\$12.90	\$969	NM	NM	14.93	12.65	1.02	1.44	0.31	8.66	66.15	(1.49)	(0.18)	2.75	3.01	1.82	\$8,055,819
25.24	\$26.13	\$17.00	MB Financial, Inc.	MBFI	IL	\$25.73	\$1,410	14.87	14.22	14.12	13.83	1.09	1.67	1.55	9.42	63.42	7.53	1.00	3.14	(0.07)	2.13	\$9,385,830
23.86	\$56.66	\$41.11	Northern Trust Corporation	NTRS	IL	\$54.54	\$13,048	19.34	18.49	17.12	15.13	1.71	1.87	2.27	7.55	71.94	9.26	0.75	1.29	0.10	1.02	\$93,156,800
172.67	\$4.78	\$1.10	Old Second Bancorp, Inc.	OSBC	IL	\$4.60	\$64	19.17	26.29	58.75	18.80	nm	nm	0.00	0.05	73.22	11.71	0.43	NA	0.55	3.45	\$1,954,044
28.53	\$20.00	\$13.30	PrivateBancorp, Inc.	PVTB	IL	\$19.50	\$1,445	18.22	17.86	14.38	13.54	1.23	1.35	0.21	8.48	53.50	7.02	0.68	NA	0.85	NA	\$13,372,230
31.64	\$16.96	\$11.40	QCR Holdings, Inc.	QCRH	IL	\$15.70	\$78	8.44	9.31	7.92	8.33	0.87	0.90	0.51	4.01	68.28	9.19	0.63	NA	0.23	1.61	\$2,143,991
5.59	\$19.35	\$12.97	Taylor Capital Group, Inc.	TAYC	IL	\$15.30	\$445	7.69	8.08	9.03	9.89	1.21	1.21	0.00	6.40	62.52	14.45	1.33	3.10	0.39	2.11	\$5,770,432
3.17	\$39.81	\$31.67	Wintrust Financial Corporation	WTFC	IL	\$36.49	\$1,352	14.95	15.71	14.70	13.87	0.82	1.05	0.49	7.70	63.20	6.82	0.71	2.34	0.61	0.96	\$17,074,247
24.45			Median - Illinois					16.59	16.66	14.70	13.83	1.10	1.29	0.49	7.70	66.15	7.53	0.68	2.75	0.55	1.97	\$8,055,819
13.07	\$24.79	\$19.70	1st Source Corporation	SRCE	IN	\$23.70	\$577	11.62	11.53	NM	NM	1.02	1.20	2.87	10.76	63.77	9.09	1.11	1.88	0.08	2.48	\$4,558,028
68.85	\$9.41	\$5.19	Ameriana Bancorp	ASBI	IN	\$9.40	\$28	13.24	13.38	NM	NM	0.76	0.79	0.43	7.95	76.35	5.85	0.47	6.89	0.40	1.21	\$449,019
25.94	\$16.94	\$11.02	Community Bank Shares of Indiana, Inc.	CBIN	IN	\$16.10	\$55	7.74	8.74	NM	NM	nm	nm	2.73	7.21	63.54	9.11	0.95	NA	1.25	1.63	\$809,666
7.00	\$33.09	\$27.07	First Financial Corporation	THFF	IN	\$30.63	\$408	12.25	12.15	13.45	13.48	1.08	1.21	3.13	11.53	61.59	9.02	1.14	NA	0.21	1.39	\$2,964,952
29.09	\$16.65	\$10.97	First Merchants Corporation	FRME	IN	\$16.25	\$468	12.22	12.22	12.65	11.89	0.99	1.46	1.23	7.83	63.63	7.90	1.00	2.27	0.62	2.36	\$4,252,830
16.39	\$25.42	\$17.86	German American Bancorp, Inc.	GABC	IN	\$21.45	\$272	11.17	11.38	11.88	11.96	1.45	1.64	2.80	8.46	56.31	13.39	1.24	0.98	0.18	1.29	\$1,979,022
16.39	\$20.93	\$15.05	Horizon Bancorp	HBNC	IN	\$19.78	\$172	8.60	8.16	8.64	9.10	1.14	1.35	2.02	7.38	59.35	13.54	1.18	2.31	0.45	1.78	\$1,734,250
10.81	\$28.82	\$23.47	Lakeland Financial Corporation	LKFN	IN	\$27.39	\$447	12.51	12.30	12.38	12.07	1.46	1.48	2.77	10.32	50.11	12.24	1.20	2.03	0.17	2.24	\$2,927,702
19.32	\$15.33	\$10.66	MainSource Financial Group, Inc.	MSFG	IN	\$13.50	\$275	11.54	10.60	12.26	11.41	0.89	1.16	1.78	NA	65.87	7.66	0.91	2.97	0.98	2.04	\$2,732,609
43.34	\$16.69	\$10.26	MutualFirst Financial, Inc.	MFSF	IN	\$15.75	\$112	17.70	19.21	17.45	15.46	1.00	1.02	1.52	NA	71.41	5.65	0.54	3.87	0.65	1.63	\$1,413,700
5.76	\$14.28	\$10.87	Old National Bancorp	ONB	IN	\$12.64	\$1,281	13.17	12.53	12.96	12.19	1.07	1.54	3.16	NA	66.71	8.25	1.04	3.44	0.11	1.04	\$9,673,691
36.76	\$24.49	\$15.10	River Valley Bancorp	RIVR	IN	\$21.11	\$32	7.91	NA	nm	NM	1.05	nm	3.98	NA	67.51	12.80	1.02	NA	0.45	1.06	\$482,640
40.15	\$14.25	\$9.46	Tower Financial Corporation	TOFC	IN	\$13.50	\$63	9.71	10.06	10.81	11.52	0.99	0.99	2.07	NA	64.04	10.21	1.00	4.28	0.63	1.72	\$679,069
19.32			Median - Indiana					11.62	11.84	12.38	11.96	1.03	1.21	2.73	8.20	63.77	9.09	1.02	2.64	0.45	1.63	\$1,979,022
4.82	\$21.49	\$18.00	Landmark Bancorp, Inc.	LARK	KS	\$20.34	\$59	9.92	9.75	NM	NM	0.93	nm	3.74	NA	64.01	9.72	0.95	NA	0.71	1.43	\$650,635
4.82			Median - Kansas					9.92	9.75	NM	NM	0.93	...	3.74	...	64.01	9.72	0.95	...	0.71	1.43	\$650,635
19.73	\$26.66	\$19.25	Chemical Financial Corporation	CHFC	MI	\$25.43	\$700	13.53	12.93	13.35	12.89	1.16	1.48	3.30	8.08	59.92	8.74	0.93	3.41	0.53	1.97	\$5,990,528
37.16	\$14.98	\$7.72	Firstbank Corporation	FBMI	MI	\$13.47	\$108	10.86	10.23	10.80	10.93	0.82	1.13	1.78	6.50	62.73	7.40	0.73	3.86	0.70	2.16	\$1,515,503
121.64	\$9.00	\$2.45	Independent Bank Corporation	IBCP	MI	\$6.76	\$64	7.51	8.22	NM	NM	1.09	1.16	0.00	2.62	79.54	23.17	1.24	12.41	1.04	2.85	\$2,105,347
42.15	\$6.10	\$2.80	Macatawa Bank Corporation	MCBC	MI	\$4.89	\$133	3.98	3.96	20.32	33.87	1.33	1.33	0.00	6.64	74.74	29.82	2.23	11.92	0.16	2.23	\$1,507,438
30.72	\$9.25	\$5.61	Mackinac Financial Corporation	MFNC	MI	\$8.41	\$47	5.13	5.13	nm	NM	0.75	0.75	1.90	11.45	68.39	10.74	1.34	1.67	0.27	1.11	\$541,896
33.22	\$4.37	\$2.21	MBT Financial Corp.	MBTF	MI	\$3.89	\$70	8.10	8.20	nm	NM	0.81	NM	0.00	NA	71.95	10.57	0.68	13.81	1.42	2.90	\$1,286,146
12.84	\$18.69	\$13.41	Mercantile Bank Corporation	MBWM	MI	\$16.99	\$148	11.25	11.25	11.02	12.41	0.99	0.99	2.59	10.81	67.73	9.46	1.00	NA	0.03	2.55	\$1,385,355
33.22			Median - Michigan					8.10	8.22	12.18	12.65	0.99	1.15	1.78	7.36	68.39	10.57	1.00	7.89	0.53	2.23	\$1,507,438

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52 Wk Perf (%)	52 Wk High (\$)	52 Wk Low (\$)	Company Name	Ticker	State	Current Price (\$)	Market Cap (\$M)	LTM (x)	Price / Earnings		Price/BVPS (x)	Price/Tang. BVPS (x)	Div. Yield (%)	Tangible Equity / Assets (%)	Efficiency Ratio (%)	LTM ROE (%)	LTM ROA (%)	NPAs/Loans + OREO (%)	NCOs/Avg. Loans (%)	Loan Loss Reserve/Loans (%)	Assets (\$M)	
									Core	FY 13 (x)	FY 14 (x)											
24.38	\$15.32	\$9.59	TCF Financial Corporation	TCB	MN	\$14.98	\$2,454	26.28	31.80	17.28	13.59	0.81	0.81	1.34	7.57	67.31	6.08	0.60	NA	1.53	1.69	\$18,504,026
8.39	\$35.46	\$28.58	U.S. Bancorp	USB	MN	\$33.31	\$61,612	11.49	NA	10.97	10.30	1.14	1.39	2.34	7.14	49.53	14.02	1.61	2.71	0.90	1.92	\$355,447,000
16.39			Median - Minnesota					18.88	31.80	14.12	11.94	0.97	1.10	1.84	7.35	58.42	10.05	1.10	2.71	1.22	1.80	\$186,975,513
47.15	\$3.98	\$1.59	Camco Financial Corporation	CAFI	OH	\$3.62	\$49	8.42	NA	NM	NM	0.81	0.81	0.00	7.95	85.27	8.19	0.55	NA	0.46	2.06	\$763,362
4.37	\$6.90	\$5.31	Farmers National Banc Corp.	FMNB	OH	\$6.49	\$122	12.98	NA	14.13	10.38	1.01	1.06	1.85	10.08	72.15	7.85	0.83	NA	0.51	1.26	\$1,143,099
28.89	\$17.81	\$12.04	Fifth Third Bancorp	FITB	OH	\$17.57	\$15,368	10.52	11.53	10.13	10.10	1.14	1.39	2.50	9.28	63.17	11.24	1.31	NA	0.72	2.02	\$121,382,000
10.45	\$7.71	\$4.91	First Citizens Banc Corp	FCZA	OH	\$7.30	\$56	11.23	NA	9.68	10.37	nm	NM	2.19	NA	73.10	NA	NA	NA	NA	NA	NA
0.12	\$18.00	\$13.87	First Financial Bancorp.	FFBC	OH	\$15.33	\$887	13.94	14.42	14.96	14.33	1.27	1.48	6.26	9.60	59.02	8.98	1.02	2.72	0.65	2.37	\$6,349,017
8.56	\$17.71	\$12.95	FirstMerit Corporation	FMER	OH	\$17.40	\$2,884	13.59	12.80	13.97	12.37	1.15	1.61	3.68	8.03	60.85	8.60	0.96	1.47	0.44	1.53	\$15,272,484
18.53	\$7.55	\$5.81	Huntington Bancshares Incorporated	HBAN	OH	\$7.43	\$6,232	10.32	9.86	11.03	10.62	1.14	1.27	2.69	8.85	62.22	11.11	1.14	3.00	0.75	1.78	\$56,054,966
33.90	\$10.38	\$6.80	KeyCorp	KEY	OH	\$10.29	\$9,472	11.56	11.78	11.67	10.73	0.94	1.05	2.14	10.24	66.51	8.49	1.00	1.70	0.57	1.68	\$89,198,000
43.96	\$18.95	\$12.84	LCNB Corp.	LCNB	OH	\$18.33	\$140	16.51	NA	NM	NM	1.48	NM	3.49	NA	64.79	9.31	0.94	NA	0.16	0.62	\$946,404
44.62	\$9.28	\$5.46	LNB Bancorp, Inc.	LNB	OH	\$9.07	\$84	16.20	15.57	12.45	12.82	0.83	1.07	0.44	6.53	68.99	4.99	0.48	NA	0.68	1.99	\$1,231,183
12.50	\$21.00	\$15.97	NB&T Financial Group, Inc.	NBTF	OH	\$19.63	\$67	14.87	17.93	NM	NM	0.95	1.01	6.11	9.88	74.91	6.37	0.67	NA	0.81	1.15	\$673,729
5.60	\$20.56	\$17.56	Ohio Valley Banc Corp.	OVBC	OH	\$19.60	\$80	10.37	NA	NM	NM	1.01	1.03	4.29	9.27	71.90	10.12	0.95	NA	0.08	1.21	\$1,634,900
12.80	\$72.37	\$60.80	Park National Corporation	PRK	OH	\$69.50	\$1,071	16.24	NA	14.04	13.55	1.64	1.84	5.41	8.71	61.46	10.20	1.01	4.76	0.72	1.24	\$6,747,155
7.38	\$23.93	\$17.54	Peoples Bancorp Inc.	PEBO	OH	\$20.34	\$220	11.62	11.30	12.11	11.83	0.95	1.36	2.75	8.46	70.94	8.62	1.00	NA	0.02	1.77	\$1,938,722
52.67	\$9.55	\$5.50	SB Financial Group, Inc.	SBFG	OH	\$8.82	\$43	8.32	7.92	NM	NM	0.79	1.17	1.36	5.87	73.44	10.00	0.81	NA	0.18	1.51	\$641,300
(24.27)	\$10.09	\$5.80	United Bancorp, Inc.	UBCP	OH	\$7.15	\$38	17.02	NA	NM	NM	1.05	1.05	3.92	8.52	77.32	5.80	0.48	NA	0.37	1.01	\$428,073
34.51	\$13.00	\$8.45	United Bancshares, Inc.	UBOH	OH	\$11.99	\$41	9.02	9.49	NM	NM	0.64	0.74	1.67	9.92	71.97	7.26	0.81	NA	0.52	1.97	\$569,155
12.80			Median - Ohio					11.62	11.66	12.28	11.28	1.01	1.07	2.69	8.85	70.94	8.61	0.94	2.72	0.51	1.61	\$1,187,141
5.69	\$44.90	\$36.49	BancFirst Corporation	BANF	OK	\$41.69	\$635	12.60	12.01	12.68	12.34	1.03	1.05	2.78	8.26	65.32	10.02	0.89	1.51	0.07	1.20	\$5,773,926
17.40	\$65.45	\$50.89	BOK Financial Corporation	BOKF	OK	\$64.35	\$4,420	12.40	13.23	13.30	13.54	1.01	1.11	2.36	9.70	61.17	12.22	1.34	1.70	0.14	1.66	\$27,447,158
38.28	\$13.60	\$8.73	Southwest Bancorp, Inc.	OKSB	OK	\$13.15	\$259	24.35	22.34	22.64	17.45	1.62	2.12	0.00	11.82	65.21	4.91	0.61	3.22	0.28	3.24	\$2,091,694
17.40			Median - Oklahoma					12.60	13.23	13.30	13.54	1.03	1.11	2.36	9.70	65.21	10.02	0.89	1.70	0.14	1.66	\$5,773,926
22.72	\$38.12	\$27.72	Comerica Incorporated	CMA	TX	\$37.75	\$7,046	13.88	13.41	13.51	13.38	1.01	1.11	1.80	9.86	67.47	7.48	0.83	1.47	0.33	1.37	\$64,885,000
10.61	\$62.87	\$53.37	Cullen/Frost Bankers, Inc.	CFR	TX	\$62.16	\$3,730	16.49	16.81	16.35	15.68	1.62	2.12	3.22	8.00	60.68	9.67	1.08	1.28	0.33	1.02	\$22,497,721
60.26	\$52.41	\$30.50	First Financial Bankshares, Inc.	FFIN	TX	\$51.51	\$1,624	21.64	22.10	20.78	19.62	2.88	3.30	2.02	11.23	48.37	13.72	1.74	1.20	0.12	1.62	\$4,455,908
9.10	\$21.00	\$16.92	International Bancshares Corporation	IBOC	TX	\$20.32	\$1,365	14.72	NA	13.62	13.10	nm	nm	1.97	NA	NA	NA	NA	NA	NA	NA	\$11,500,000
(9.64)	\$11.76	\$8.70	MetroCorp Bancshares, Inc.	MCBI	TX	\$10.31	\$193	16.63	16.67	16.89	14.39	1.08	1.17	0.00	10.50	72.99	6.36	0.75	2.97	0.35	2.03	\$1,587,236
5.35	\$47.75	\$38.56	Prosperity Bancshares, Inc.	PB	TX	\$47.11	\$2,840	14.23	13.59	13.60	13.33	1.25	3.03	1.83	6.42	39.80	9.17	1.34	NA	0.11	1.05	\$15,081,314
15.65	\$22.42	\$19.11	Southside Bancshares, Inc.	SBSI	TX	\$21.68	\$387	11.83	16.56	16.76	18.10	1.51	1.66	3.51	7.09	63.51	12.32	1.00	0.98	0.80	1.44	\$3,312,097
21.20	\$52.17	\$36.04	Texas Capital Bancshares, Inc.	TCBI	TX	\$44.71	\$1,823	14.33	14.00	13.61	12.91	2.11	2.16	NA	8.43	49.39	16.47	1.36	0.86	0.07	0.79	\$10,020,866
19.69	\$21.99	\$14.71	ViewPoint Financial Group, Inc.	VPFG	TX	\$19.42	\$776	20.44	19.22	20.72	18.79	1.46	1.55	2.06	14.96	57.35	7.01	1.04	1.37	0.10	0.74	\$3,373,636
15.65			Median - Texas					14.72	16.62	16.35	14.39	1.49	1.89	1.99	9.15	59.02	9.42	1.06	1.28	0.23	1.21	\$10,020,866
16.18	\$15.35	\$11.67	Associated Banc-Corp	ASBC	WI	\$14.72	\$2,469	14.29	14.10	14.31	14.12	0.87	1.29	2.17	8.64	68.25	6.26	0.82	2.45	0.51	1.82	\$23,277,768
30.56	\$30.10	\$16.20	First Business Financial Services, Inc.	FBIZ	WI	\$29.49	\$116	8.99	9.09	9.41	9.13	1.13	1.13	1.90	8.37	59.42	12.29	0.83	1.51	0.31	1.69	\$1,220,287
23.4			Median - Wisconsin					11.64	11.60	11.86	11.62	1.00	1.21	2.04	8.51	63.83	9.27	0.83	1.98	0.41	1.76	\$12,249,028
24.84			Average					12.99	13.31	14.53	13.38	1.15	1.35	2.17	8.49	64.78	9.75	0.96	3.18	0.49	1.71	\$16,488,310
19.32			Median					12.33	12.41	13.45	12.82	1.08	1.23	2.10	8.48	65.00	9.19	0.98	2.39	0.40	1.67	\$2,830,156

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