

MERCER CAPITAL

Mineral Aggregator Valuation Multiples

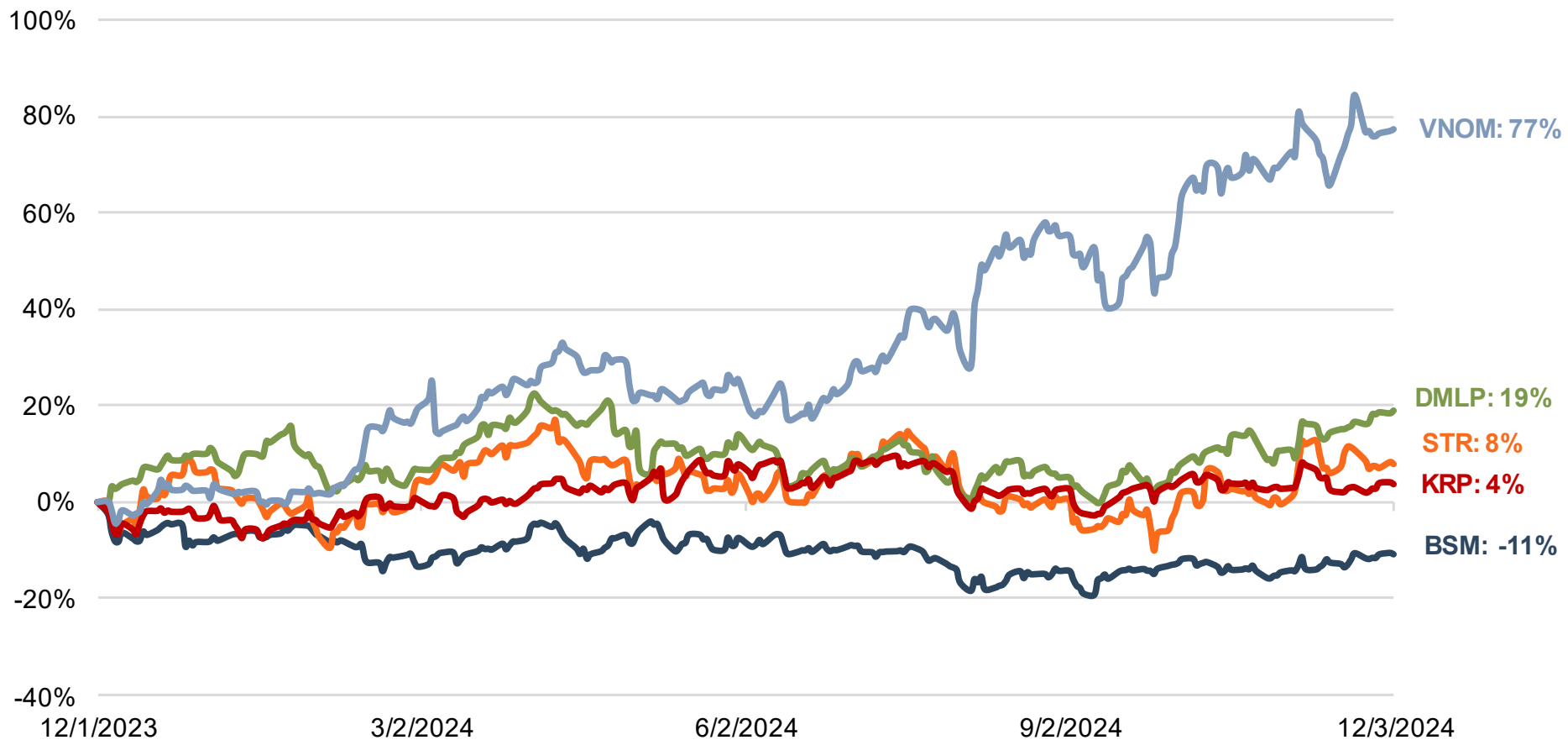
With Market Data as of December 3, 2024

Mineral Aggregator Overview



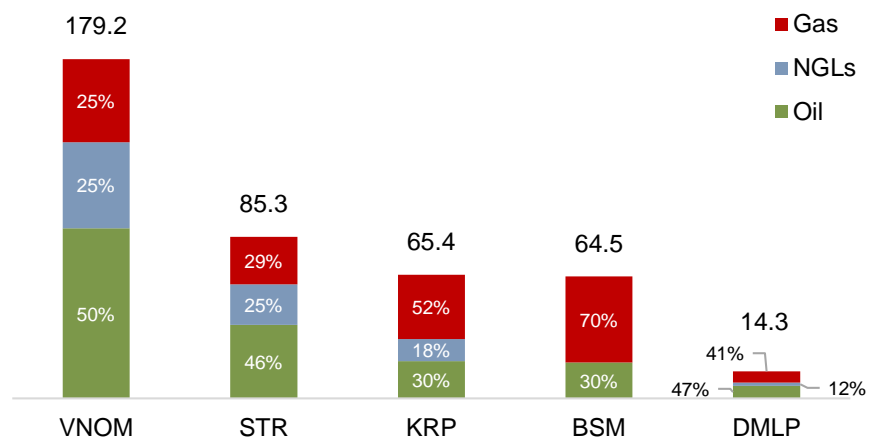
Ticker	BSM	STR	DMLP	KRP	VNOM
Equity Market Capitalization (\$mm)	\$3,270.0	\$3,651.4	\$1,629.0	\$1,541.3	\$10,243.8
Enterprise Value (\$mm)	\$3,549.5	\$4,635.7	\$1,606.2	\$2,074.3	\$10,896.6
LTM EBITDA (\$mm)	\$416.3	\$556.9	\$147.3	\$272.0	\$761.7
Current Production (mboe/d)	37.4	38.6	13.1	23.8	49.4
Proved Reserves (mmboe)	64.5	85.3	14.3	65.4	179.2

1-Year Stock Price Performance

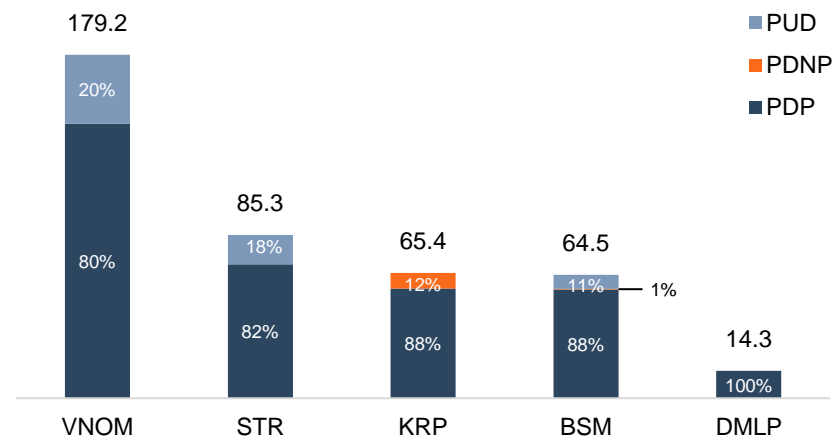


Reserve and Production Mix

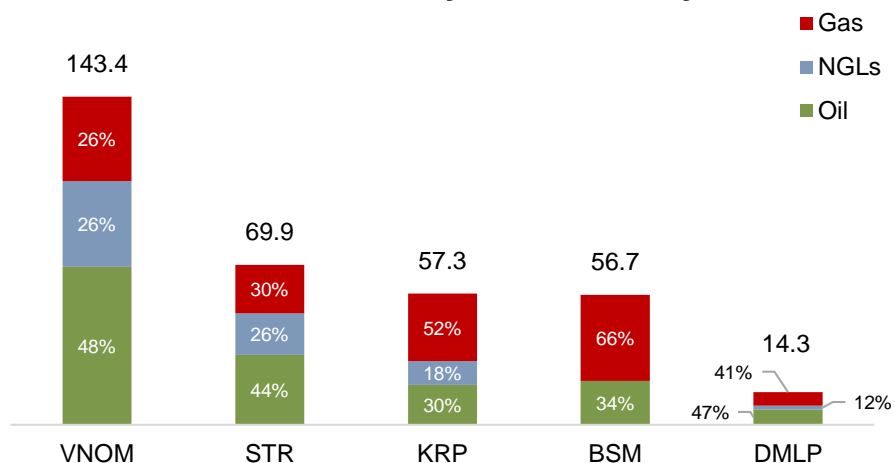
2023 Proved Reserves by Commodity (mmboe)



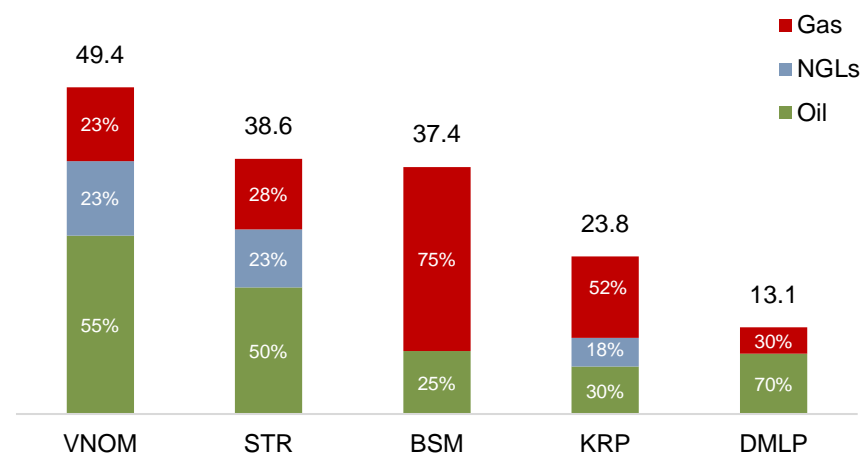
2023 Proved Reserves by Category (mmboe)



2023 PDP Reserves by Commodity (mmboe)



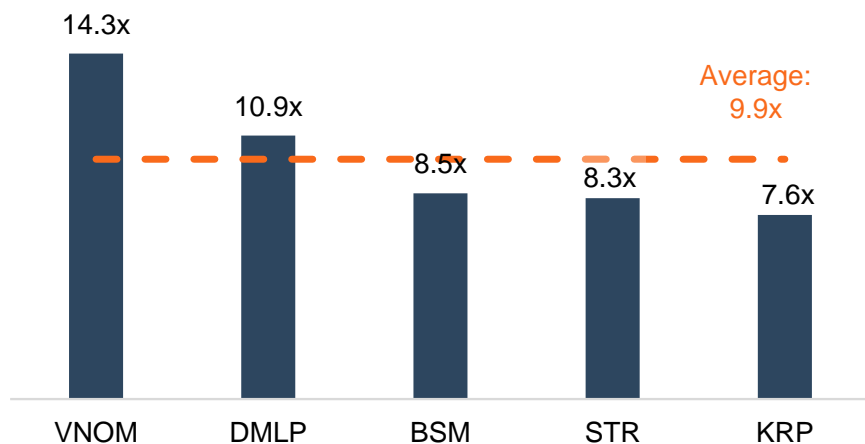
Current Production by Commodity (mboe/d)



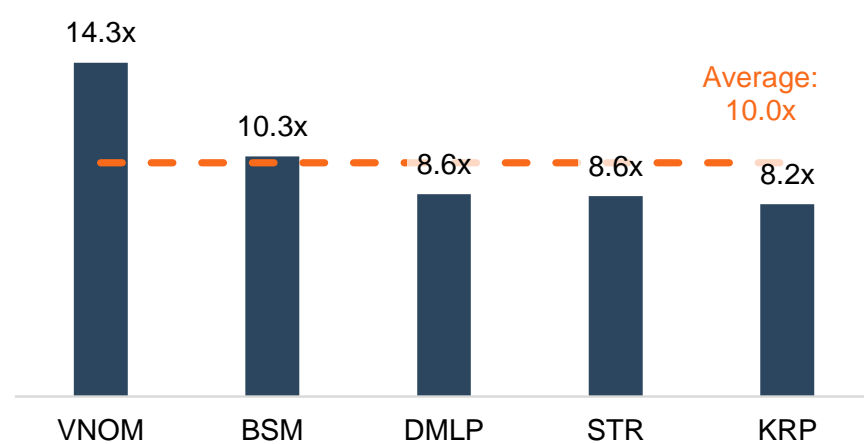
Valuation Multiples

EBITDA-Based Valuation Multiples

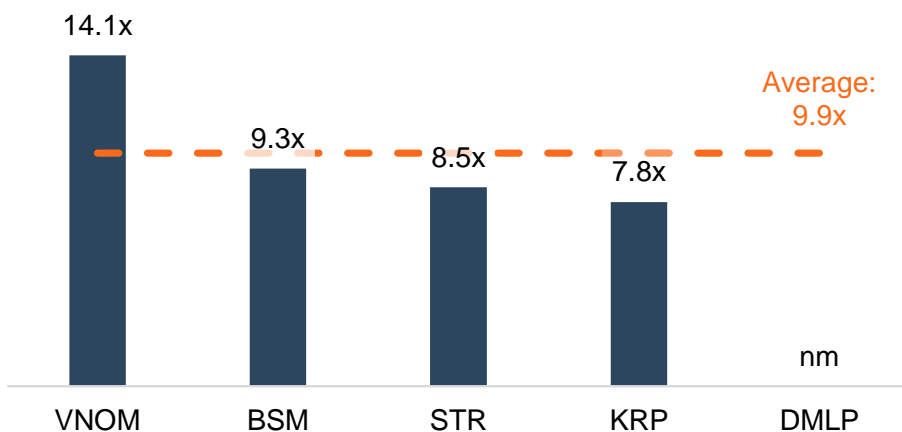
Enterprise Value / LTM EBITDA



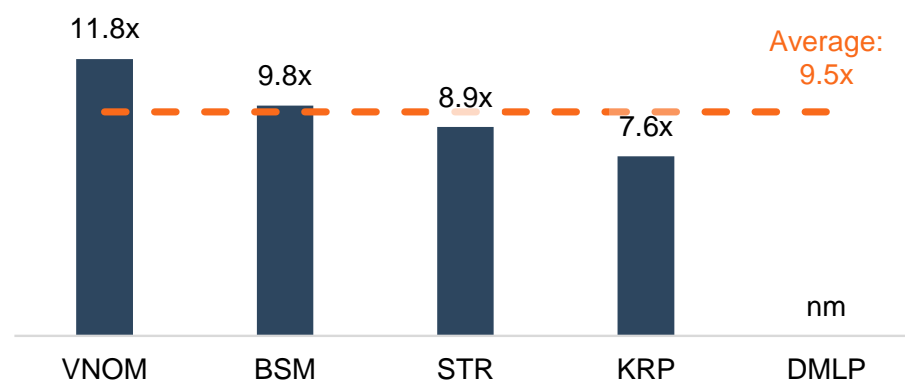
Enterprise Value / LQA EBITDA



Enterprise Value / 2024E EBITDA

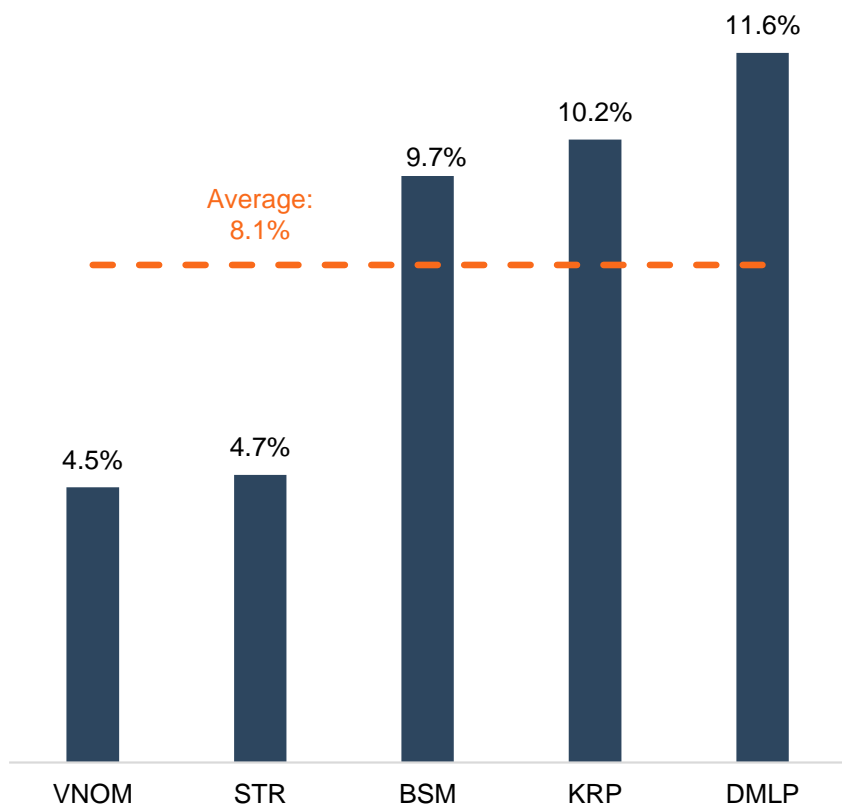


Enterprise Value / 2025E EBITDA

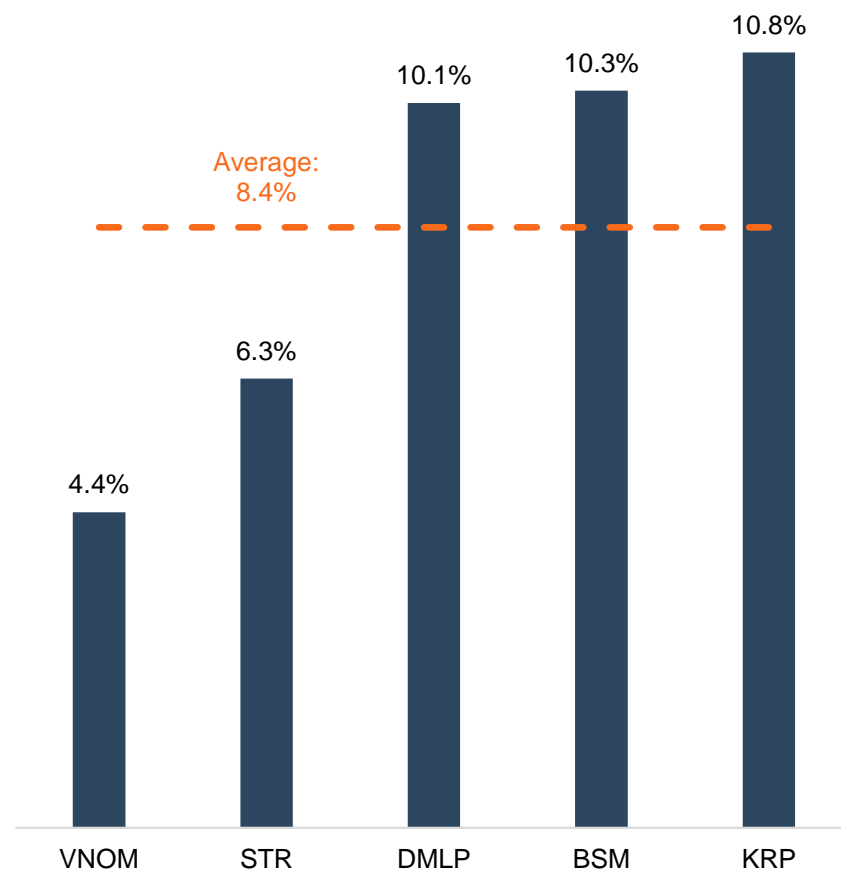


Dividend-Based Yields

Dividend Yield (Current Dividend)

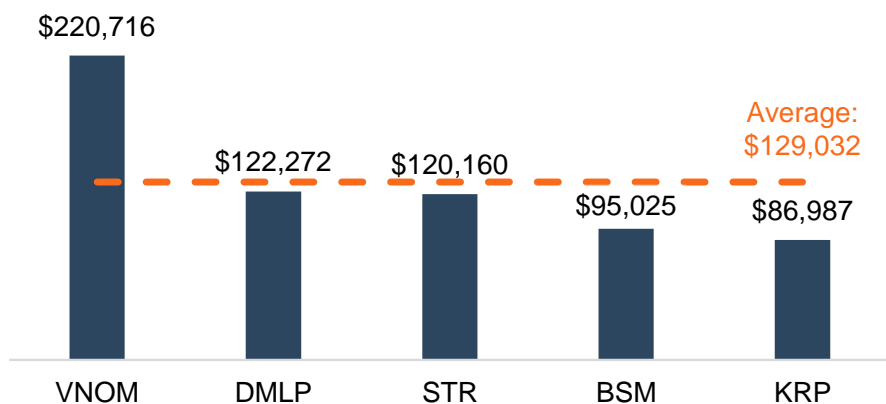


Dividend Yield (LTM Dividends)

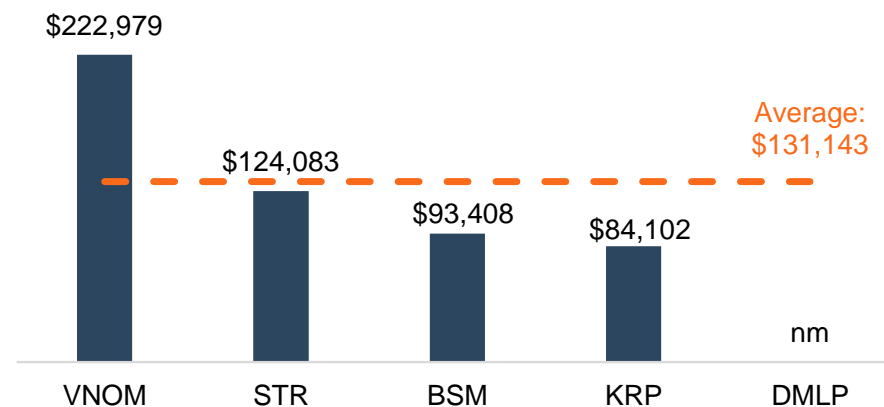


Production-Based Valuation Multiples

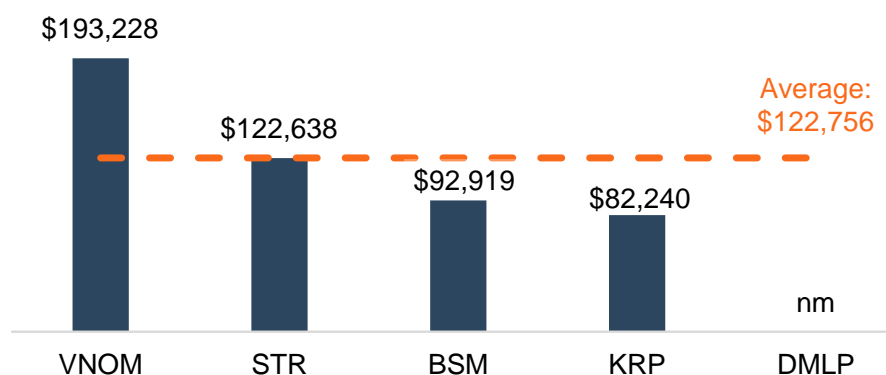
Enterprise Value / Current Production (\$/boe/d)



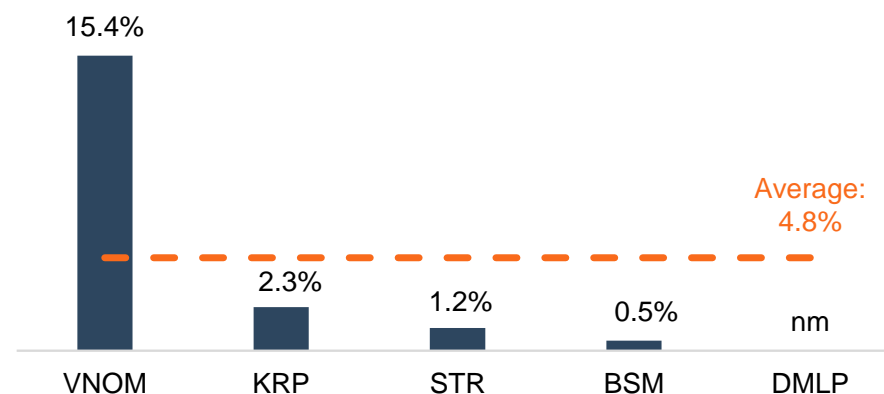
Enterprise Value / 2024E Production (\$/boe/d)



Enterprise Value / 2025E Production (\$/boe/d)

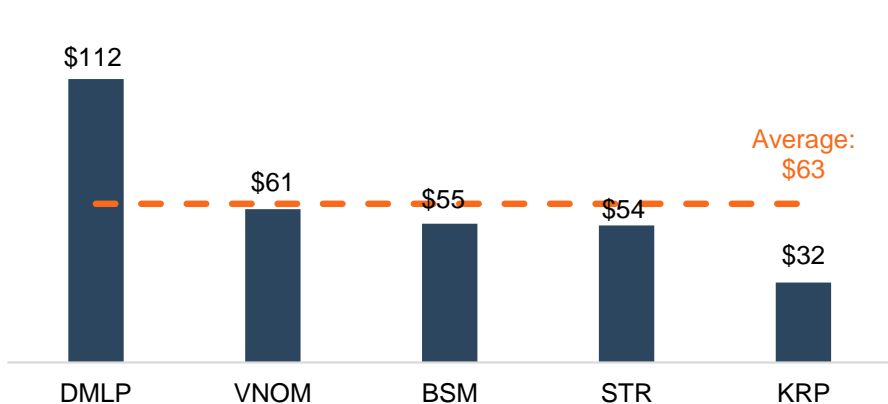


2024E - 25E Production Growth

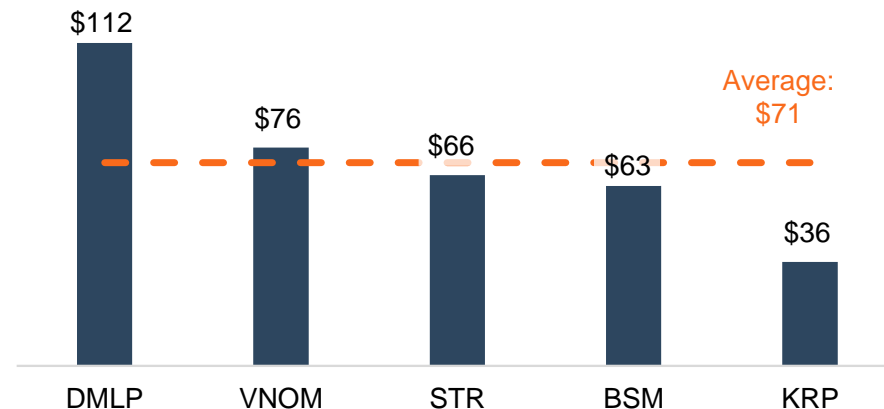


Reserve-Based Valuation Multiples

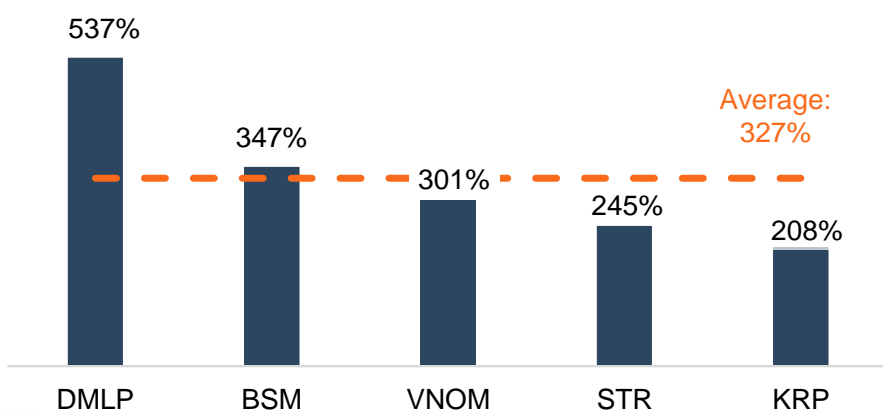
Enterprise Value / Proved Reserves (\$/boe)



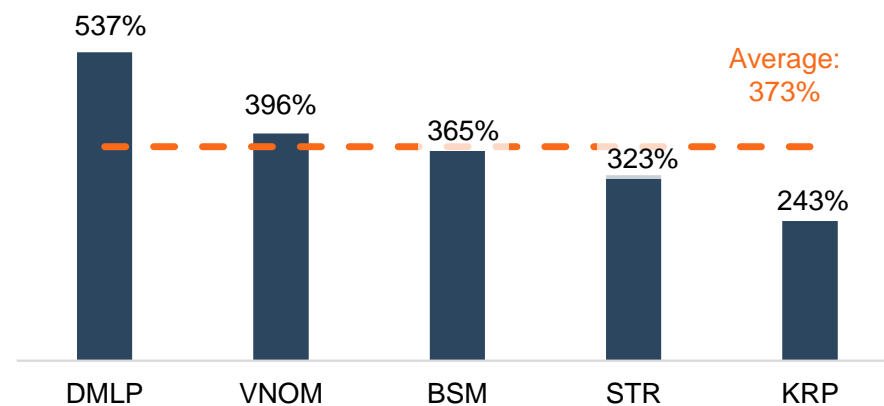
Enterprise Value / PDP Reserves (\$/boe)



Enterprise Value / Proved PV-10



Enterprise Value / PDP PV-10



Appendix

Mineral Aggregator Metrics and Multiples

\$ in mm, except per share values



BSM



STR



DMLP



KRP



VNOM

Derivation of Enterprise Value

	BSM	STR	DMLP	KRP	VNOM
Stock Price (12/3/2024)	\$15.52	\$23.88	\$34.41	\$16.14	\$54.37
Shares Outstanding	210.7	152.9	47.3	95.5	188.4
Equity Market Capitalization	3,270.0	3,651.4	1,629.0	1,541.3	10,243.8
+ Preferred Stock	300.5	0.0	0.0	315.6	0.0
+ Interest-Bearing Debt	0.0	992.9	0.0	252.2	821.5
- Cash & Cash Equivalents	(21.0)	(8.5)	(56.5)	(34.7)	(168.6)
+/- Other	0.0	0.0	33.7	0.0	0.0
Enterprise Value	\$3,549.5	\$4,635.7	\$1,606.2	\$2,074.3	\$10,896.6

Valuation Multiples

Average Median Notes

	BSM		STR		DMLP		KRP		VNOM	
	Metric	Multiple	Metric	Multiple	Metric	Multiple	Metric	Multiple	Metric	Multiple
Last Twelve Months (LTM) EBITDA	\$416.3	8.5x	\$556.9	8.3x	\$147.3	10.9x	\$272.0	7.6x	\$761.7	14.3x
Last Quarter Annualized (LQA) EBITDA	345.8	10.3	541.8	8.6	185.8	8.6	252.5	8.2	763.9	14.3
2024E EBITDA	383.5	9.3	547.8	8.5	na	nm	264.6	7.8	774.4	14.1
2025E EBITDA	362.0	9.8	521.6	8.9	na	nm	271.6	7.6	924.9	11.8

Dividend Yields

	BSM	STR	DMLP	KRP	VNOM					
Last Twelve Months (LTM) Dividends	\$1.60	10.3%	\$1.50	6.3%	\$3.49	10.1%	\$1.75	10.8%	\$2.40	4.4%
Current Dividend (Annualized)	1.50	9.7%	1.12	4.7%	3.98	11.6%	1.64	10.2%	2.44	4.5%

Production (mboe/d)

	BSM	STR	DMLP	KRP	VNOM					
Current Production	37.4	\$95,025	38.6	\$120,160	13.1	\$122,272	23.8	\$86,987	49.4	\$220,716
2024E Production	38.0	93,408	37.4	124,083	na	nm	24.7	84,102	48.9	222,979
2025E Production	38.2	92,919	37.8	122,638	na	nm	25.2	82,240	56.4	193,228

Reserves

	BSM	STR	DMLP	KRP	VNOM					
Proved Reserves (mmboe)	64.5	\$55.05	85.3	\$54.35	14.3	\$112.39	65.4	\$31.71	179.2	\$60.79
Proved Developed Producing Reserves (mmboe)	56.7	62.58	69.9	66.32	14.3	112.39	57.3	36.17	143.4	76.00
Proved PV-10	\$1,022.9	347%	\$1,895.5	245%	\$299.0	537%	\$998.9	208%	\$3,622.2	301%
Proved Developed Producing PV-10	972.2	365%	1,435.2	323%	299.0	537%	852.0	243%	2,754.5	396%

	Average	Median
EBITDA Multiples	9.9x	8.5x
Dividend Yields	8.4%	10.1%
Production	\$129,032	\$120,160
Reserves	\$62.86	\$55.05

Notes

- (1) Includes non-traded shares.
- (2) BSM and KRP preferred stock included at carrying value.
- (3) DMLP value reflects calculated value of General Partners interest, based on most recent quarterly distribution and current dividend yield. For Up-C entities, non-controlling interest is not included as the associated value is captured by the inclusion of the non-traded shares in the shares outstanding.
- (4) Based on non-GAAP adjusted EBITDA as calculated by management.
- (5) Wall Street Research consensus estimates per Capital IQ.
- (6) Multiple calculated on a dollar per flowing barrel equivalent basis (\$/boe/d).
- (7) Multiple calculated on a dollar per barrel equivalent basis (\$/boe).

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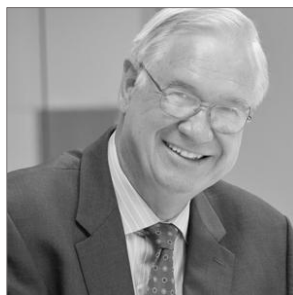
Industry Segments

- Exploration & Production
- Oilfield Services
- Midstream
- Refining & Marketing

Mercer Capital Oil & Gas Industry Team



Bryce Erickson, ASA, MRICS
214.468.8400
ericksonb@mercercapital.com



Don Erickson, ASA
214.468.8400
ericksond@mercercapital.com



J. David Smith, ASA, CFA
832.432.1011
smithd@mercercapital.com



Andrew B. Frew, ASA, ABV
832.966.0345
frewa@mercercapital.com



Derek P. Smith
832.966.0307
derek.smith@mercercapital.com



Sebastian S. Elzein
214.468.8400
elzeins@mercercapital.com



Thomas G. Kasierski
832.378.8065
kasierskit@mercercapital.com

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